

DATA



Light jets: the World Series

These charts are extrapolated from the new 2007 *Flight Pocket Guide to Business Aircraft* which is launched at NBAA. The book is packed with 240 pages of background data, photographs and technical specifications of all business aircraft currently under production or in advanced development. Usually selling at \$25 (€20) the book can be purchased at the show at a special offer price of just \$20 (€16). Copies are available at the *Flight Evening News* office at NBAA, N210C close to the media center. After the show the book is available online from www.aerocomm.co.uk and from www.flightglobal.com where you can view the pages in the business aviation special area.

Honeywell predicts 12 percent growth in Light segments over next decade

The 2006 Honeywell *Business Aviation Outlook* provides the following estimates of demand trends by aircraft in the Light categories.

Light and Light-Medium: Honeywell Aerospace anticipates deliveries of more than 3,250 jets in these segments between 2006 and 2016, an increase of more than 12 percent compared with delivery expectations for these segments in last year's *Business Aviation Outlook*.

This segment continues to be one of the largest categories of survey respondents' expected jet purchases in the 2006 survey. Aircraft in these segments include the Hawker 400XP, Citation Bravo, Citation Encore+, CJ3 (525B), Citation XLS, Grob SPn, Embraer Phenom 300, Lear 40 and Lear 45/45XR.

Deliveries of very light business jets in this segment are poised to accelerate rapidly off a base of around 100 units in 2006.

Deliveries are forecast to increase dramatically in 2007 and beyond, averaging just under 250 aircraft per year for the duration of the forecast period.

The rapid increase in projected demand reflects the introduction of new very light jets, such as the Embraer Phenom 100 and Cessna Citation Mustang, both of which already enjoy strong order backlogs.

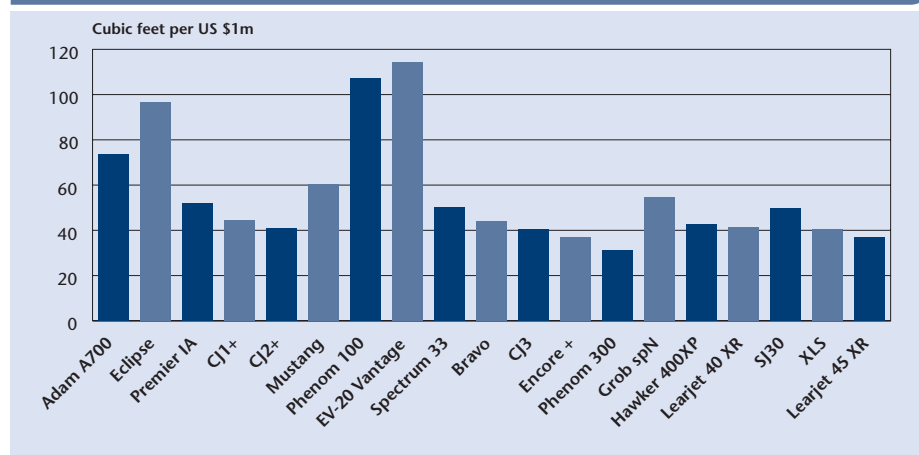
Also entering the segment is the recently announced HondaJet.

Total deliveries of very light jets for the 2006 to 2016 period are expected to exceed 2,500.

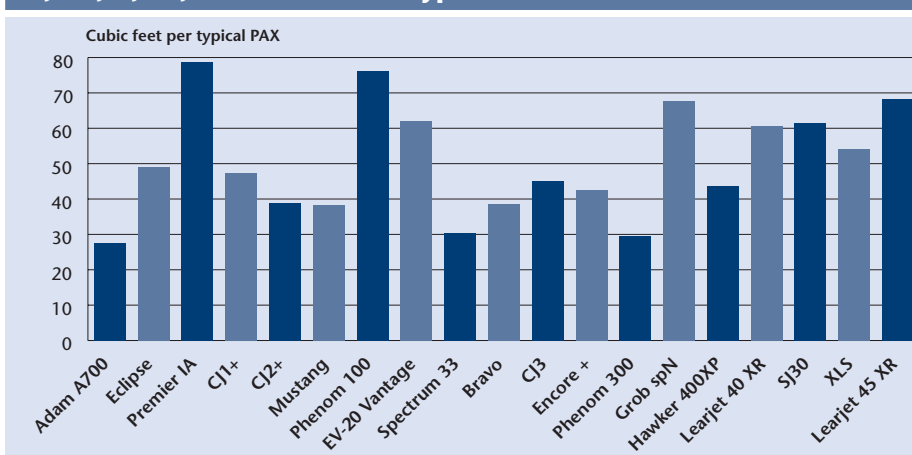
Other production and announced aircraft in this segment include the Cessna CJ1+ and CJ2+, Raytheon Premier IA and Sino-Swearingen SJ30-2.

The Honeywell Outlook considers the ultra-light VLJs such as the Eclipse and Adam 700 as Personal Jets.

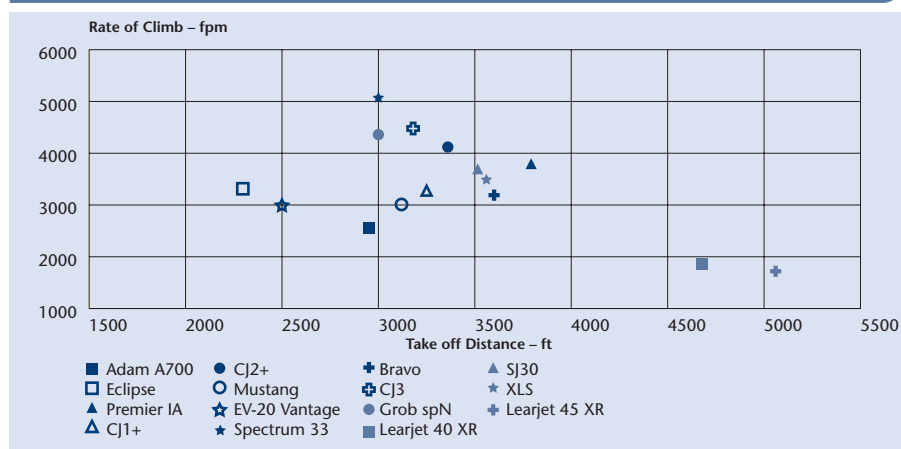
ULJ/VLJ/LJ/SLJ – Cabin Volume/Price US\$Millions



ULJ/VLJ/LJ/SLJ – Cabin volume / typical PAX



ULJ/VLJ/LJ/SLJ – Take off Distance vs Rate of Climb



ULJ/VLJ/LJ/SLJ – Speed vs Range

